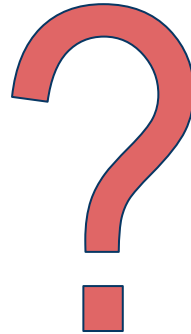




Scoring & Profiling

2018

What is the meaning of a number?



What is the meaning of a number?

- What is your rationale?

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Rep ◆	Perf ◆	TOT ◆	Rep ◆	Perf ◆	TOT ◆	Rep ◆	Perf ◆	TOT ◆	Rep ◆	Perf ◆	TOT ◆
9.850 1	9.800 2	19.650 2	9.900 1	9.900 1	19.800 1	9.850 1	9.800 1	19.650 1	9.900 1	9.900 1	19.800 1
9.750 3	9.750 3	19.500 3	9.750 3	9.650 3	19.400 3	9.600 3	9.750 2	19.350 2	9.700 3	9.600 4	19.300 4
9.800 2	9.900 1	19.700 1	9.800 2	9.750 2	19.550 2	9.700 2	9.600 3	19.300 3	9.800 2	9.800 2	19.600 2
9.500 5	9.450 5	18.950 5	9.500 4	9.500 4	19.000 4	9.350 6	9.450 5	18.800 6	9.600 4	9.750 3	19.350 3
9.600 4	9.500 4	19.100 4	9.400 5	9.400 5	18.800 5	9.450 5	9.400 6	18.850 5	9.450 6	9.500 5	18.950 5
9.400 6	9.400 6	18.800 6	9.350 6	9.250 6	18.600 6	9.550 4	9.550 4	19.100 4	9.500 5	9.400 6	18.900 6
9.000 9	9.150 7	18.150 9	9.200 7	9.200 7	18.400 7	9.300 7	9.300 7	18.600 7	9.400 7	9.250 8	18.650 7
9.200 8	9.100 8	18.300 7	9.100 8	9.000 8	18.100 8	9.000 9	9.000 10	18.000 9	9.300 8	9.300 7	18.600 8
8.900 10	9.000 9	17.900 10	8.900 9	8.950 9	17.850 9	8.800 11	9.050 9	17.850 11	9.200 9	9.200 9	18.400 9
9.300 7	8.900 11	18.200 8	8.850 10	8.850 10	17.700 10	9.200 8	9.100 8	18.300 8	8.850 11	8.900 11	17.750 11
8.800 12	8.950 10	17.750 11	8.800 11	8.700 11	17.500 11	8.950 10	8.950 11	17.900 10	9.000 10	9.100 10	18.100 10
8.750 13	8.800 12	17.550 12	8.750 12	8.650 12	17.400 12	8.750 12	8.800 12	17.550 12	8.800 12	8.850 12	17.650 12

Cont ◆	Achv ◆	TOT ◆	Comp ◆	Achv ◆	TOT ◆	Sbst ◆	Achv ◆	TOT ◆
9.800 1	9.800 1	19.600 1	9.900 1	9.900 1	19.800 1	9.850 1	9.500 4	19.350 3
9.600 3	9.750 2	19.350 2	9.650 3	9.800 2	19.450 2	9.700 3	9.600 3	19.300 4
9.700 2	9.550 4	19.250 3	9.700 2	9.700 3	19.400 3	9.500 4	9.900 1	19.400 2
9.500 4	9.600 3	19.100 4	9.350 5	9.500 4	18.850 4	9.350 6	9.350 5	18.700 5
9.400 5	9.300 5	18.700 5	9.400 4	9.400 5	18.800 5	9.800 2	9.800 2	19.600 1
9.350 6	9.150 6	18.500 6	9.300 6	9.300 6	18.600 6	9.400 5	9.200 6	18.600 6
9.200 7	9.000 7	18.200 7	9.200 7	9.200 7	18.400 7	9.000 9	9.100 7	18.100 8
9.000 8	8.800 8	17.800 8	9.100 8	9.000 8	18.100 8	9.300 7	9.000 8	18.300 7
8.800 10	8.750 9	17.550 10	8.900 10	8.600 11	17.500 11	8.550 13	8.550 13	17.100 13
8.900 9	8.700 10	17.600 9	9.000 9	8.900 9	17.900 9	9.100 8	8.800 10	17.900 9
8.700 11	8.650 11	17.350 11	8.350 13	8.250 14	16.600 13	8.900 10	8.900 9	17.800 10
8.600 12	8.550 12	17.150 12	8.800 11	8.800 10	17.600 10	8.800 11	8.600 12	17.400 11

Voc	Exc	Tot	Voc	Exc	Tot	Comp	Exc	Tot	Rep	Perf	Tot	Rep	Perf	Tot
98 1	97 1	19.50 1	98 1	96 2	19.40 2	98 1	98 2	19.60 1	98 1	98 2	19.60 2	98 1	97 2	19.50 1
95 4	95 3	19.00 4	97 2	98 1	19.50 1	96 2	99 1	19.50 2	97 2	100 1	19.70 1	95 3	98 1	19.30 2
96 3	96 2	19.20 2	94 4	95 3	18.90 4	93 5	96 3	18.90 4	94 5	96 4	19.00 4	93 5	96 3	18.90 4
94 5	93 5	18.70 5	92 6	95 3	18.70 5	95 3	95 4	19.00 3	96 3	97 3	19.30 3	96 2	95 4	19.10 3
97 2	94 4	19.10 3	96 3	94 5	19.00 3	90 8	93 6	18.30 7	95 4	94 5	18.90 5	94 4	94 5	18.80 5
91 8	90 8	18.10 8	93 5	93 6	18.60 6	94 4	94 5	18.80 5	93 6	93 6	18.60 6	90 9	92 7	18.20 7
93 6	91 7	18.40 6	91 8	91 9	18.20 8	92 6	92 7	18.40 6	91 8	90 9	18.10 9	89 10	91 8	18.00 9
89 10	89 9	17.80 10	89 10	92 8	18.10 9	91 7	91 8	18.20 8	92 7	92 8	18.40 7	91 7	93 6	18.40 6
90 9	92 6	18.20 7	88 11	90 10	17.80 11	89 9	90 9	17.90 9	90 9	93 6	18.30 8	88 11	91 8	17.90 10
87 12	88 10	17.50 12	90 9	93 6	18.30 7	88 11	89 10	17.70 10	87 12	88 11	17.50 12	91 7	90 10	18.10 8
92 7	87 12	17.90 9	92 6	88 11	18.00 10	89 9	87 12	17.60 11	89 10	87 12	17.60 11	92 6	86 12	17.80 11
88 11	88 10	17.60 11	87 12	87 12	17.40 12	87 13	88 11	17.50 12	88 11	89 10	17.70 10	87 12	88 11	17.50 12

Voc	Exc	Tot	Voc	Exc	Tot	Comp	Exc	Tot	Rep	Perf	Tot	Rep	Perf	Tot
98 1	97 1	19.50 1	98 1	96 2	19.40 2	98 1	98 2	19.60 1	98 1	98 2	19.60 2	98 1	97 2	19.50 1
95 4	95 3	19.00 4	97 2	98 1	19.50 1	96 2	99 1	19.50 2	97 2	100 1	19.70 1	95 3	98 1	19.30 2
96 3	96 2	19.20 2	94 4	95 3	18.90 4	93 5	96 3	18.90 4	94 5	96 4	19.00 4	93 5	96 3	18.90 4
94 5	93 5	18.70 5	92 6	95 3	18.70 5	95 3	95 4	19.00 3	96 3	97 3	19.30 3	96 2	95 4	19.10 3
97 2	94 4	19.10 3	96 3	94 5	19.00 3	90 8	93 6	18.30 7	95 4	94 5	18.90 5	94 4	94 5	18.80 5
91 8	90 8	18.10 8	93 5	93 6	18.60 6	94 4	94 5	18.80 5	93 6	93 6	18.60 6	90 9	92 7	18.20 7
93 6	91 7	18.40 6	91 8	91 9	18.20 8	92 6	92 7	18.40 6	91 8	90 9	18.10 9	89 10	91 8	18.00 9
89 10	89 9	17.80 10	89 10	92 8	18.10 9	91 7	91 8	18.20 8	92 7	92 8	18.40 7	91 7	93 6	18.40 6
90 9	92 6	18.20 7	88 11	90 10	17.80 11	89 9	90 9	17.90 9	90 9	93 6	18.30 8	88 11	91 8	17.90 10
87 12	88 10	17.50 12	90 9	93 6	18.30 7	88 11	89 10	17.70 10	87 12	88 11	17.50 12	91 7	90 10	18.10 8
92 7	87 12	17.90 9	92 6	88 11	18.00 10	89 9	87 12	17.60 11	89 10	87 12	17.60 11	92 6	86 12	17.80 11
88 11	88 10	17.60 11	87 12	87 12	17.40 12	87 13	88 11	17.50 12	88 11	89 10	17.70 10	87 12	88 11	17.50 12

Comp	Exc	Tot
98 1	98 2	19.60 1
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94 4	94 5	18.80 5
92 6	92 7	18.40 6
91 7	91 8	18.20 8

) Minor Differences - Essentially Equal

) 1-2 Narrow Differences

) 1-2 Significant Differences

Comp	Exc	Tot
98 1	98 2	19.60 1
96 2	99 1	19.50 2
93 5	96 3	18.90 4
95 3	95 4	19.00 3
90 8	93 6	18.30 7
94 4	94 5	18.80 5
92 6	92 7	18.40 6
91 7	91 8	18.20 8



Minor Differences - Essentially Equal



1-2 Narrow Differences

Comp	Exc	Tot
98 1	98 2	19.60 1
96 2	99 1	19.50 2
93 5	96 3	18.90 4
95 3	95 4	19.00 3
90 8	93 6	18.30 7
94 4	94 5	18.80 5
92 6	92 7	18.40 6
91 7	91 8	18.20 8

98	98	196
1	1	1
97	97	194
2	2	2
95	95	190
4	4	4
96	96	192
3	3	3
92	93	185
7	7	7
94	94	188
5	5	5
93	93	186
6	6	6
91	91	182
8	8	8

Meaning of a Number

Meaning of a Number

- The actual relevance of ranking, spreading, and rating can only be seen when comparing the scores assigned to all participants in the contest.
- The ranking, spreading, and rating can only be better understood within the purpose of the contest.

Expanding Craftsmanship

Components of Our Craft

- Individual Background and Life Experiences
 - Always growing and expanding
 - What we do and say - who we are
- Personal Style and Voice
 - Informed commentary
 - Self aware responses “in the moment”
- Numbers Management
 - Match what we say through POCs
 - Master of the numbers and their relevance to the contest



Expanding Craftsmanship



Numbers Management

- Priorities remain the same:
 - Ranking: subcaptions and overall
 - Spread: between competitors in each subcaption
 - Spread: between competitors overall
 - Rating: total score and position in the reference scale

Practice, Practice, Practice

- Consistency across the day/contest
- Tools and process
- Think ahead, and practice, to be ready in the moment

Expanding Craftsmanship

Numbers Management

- Intention of the Contest
- Reflect the performances of the day
- Profiling - ranking - differentiating

Regional & Sanctioned Show Dynamics

- What is the intention of the contest?
- Support for your individual voices and decisions
- Nonworking Chief Judges provide support and safety net

Derived Achievement versus Performance of the Day

- Neighborhoods
- Elasticity
- Meaning of a Tenth



Expanding Craftsmanship

Impression

- Commentary
- Reflect the Performances of the Day
- Cover the Points of Comparison (POCs)

Analysis

- Criteria Reference - Box Thirds
- Neighborhoods - Who are Competitors?

Comparison

- Spread Guidelines - Take Notes
- Make Multiple Decisions:
 - What - Ranking and Spread
 - How - Ranking and Spread
 - Total - Ranking and Spread

Expanding Craftsmanship

D. COMPARISON: MAKING DISTINCTIONS AND DETERMINING DIFFERENCES BETWEEN COMPETITORS.

THREE WAYS TO MAKE COMPARISONS:

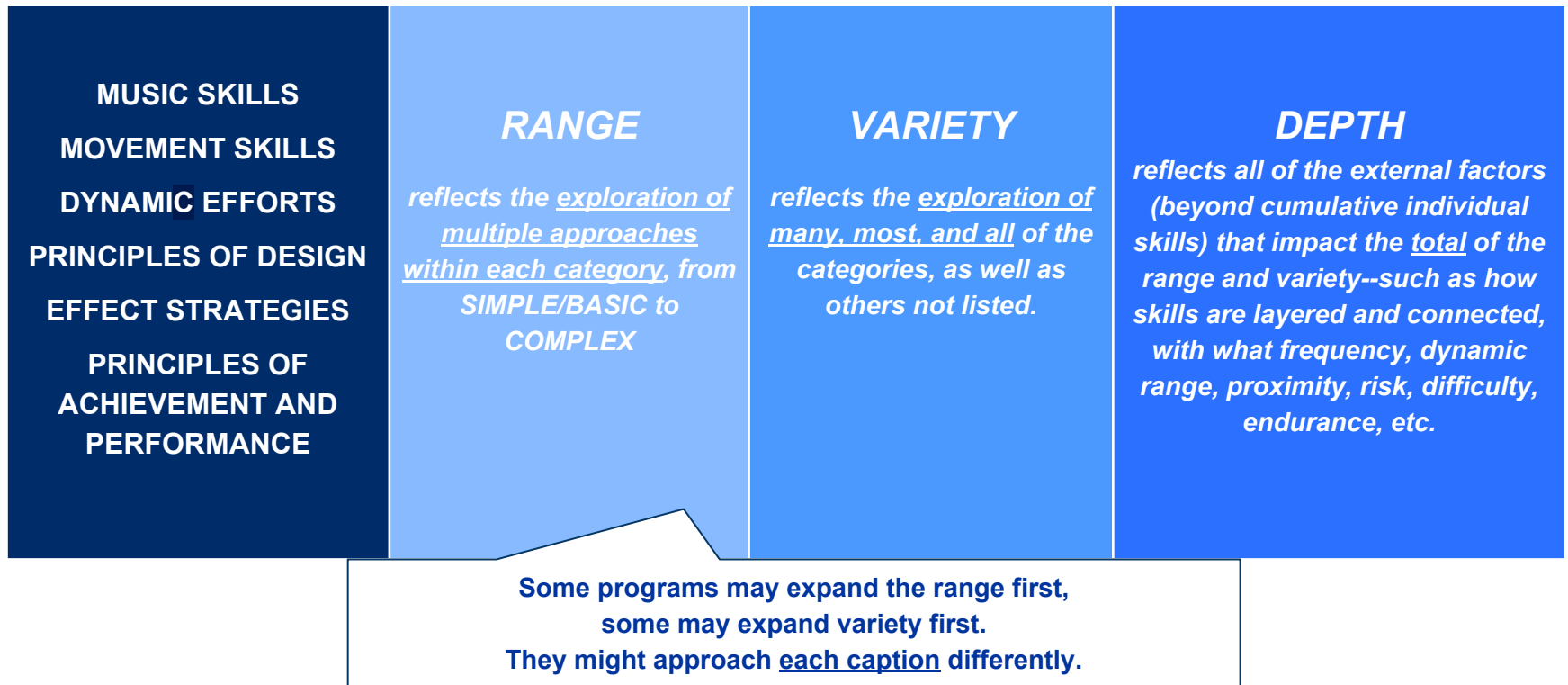
BY SIMILARITIES	BY DIFFERENCES	THROUGH THE SUB-CAPTION POINTS OF COMPARISON
Influenced by your <u>preferences</u> and <u>what you see</u> .	Influenced by your <u>preferences</u> and <u>what you see</u> .	Directed by the philosophy of the caption and both <u>what you see</u> and <u>what you don't see</u> .
LEADS TO AN UNBALANCED APPROACH TO THE CAPTION.	LEADS TO AN UNBALANCED APPROACH TO THE CAPTION.	LEADS TO A <u>BALANCED</u> APPROACH TO THE CAPTION.

Combine your ability to IDENTIFY WHAT YOU SEE with your ability to FILTER WHAT YOU SEE AND DON'T SEE THROUGH THE SUB-CAPTION POINTS OF COMPARISON before arriving at your ranking.

Reinforcing Philosophy

Range, Variety, Depth

- Ensure you know what you mean by these words.
- Key is to speak to *who, what, how well, for how long, and in what context* as applicable to your caption



DEPTH



WHAT THEY ARE DOING

+

WHAT ELSE THEY ARE DOING AS THEY DO IT

+

THE ENVIRONMENT THEY ARE IN WHILE THEY ARE DOING IT

+ /or

HOW THE ENVIRONMENT IS CHANGED BY WHAT THEY ARE DOING.

Expanding Craftsmanship

Numbers Management

- Priorities remain the same:
 - Ranking:
 - Spread:
 - Spread:
 - Rating:
 - Profile:



Expanding Craftsmanship



Numbers Management

- Priorities remain the same:
 - Ranking: subcaptions and overall
 - Spread: between competitors in each subcaption
 - Spread: between competitors overall
 - Rating: total score and position in the reference scale
 - Profile: relationship between “what” and “how”

Practice, Practice, Practice

- Consistency across the day/contest
- Tools and process
- Think ahead, and practice, to be ready in the moment

Expanding Craftsmanship

A TOTAL "SCORE" HAS LIMITED MEANING ON ITS OWN, BECAUSE EVERY "SCORE" HAS AT LEAST 4 COMPONENTS (in order of priority):

RANKING: of sub-captions and overall

SPREAD: the numeric distance between competitors in each sub-caption.

PROFILE: the relationship between "WHAT" and "HOW."

RATING: the total score derived from ranking, spreading, profiling and position on the criteria reference scale

	Rep	Perf	Tot	Rep	Perf	Tot	
	97	96	19.30	97	95	19.20	
	1	1	1	1	1	1	
	95	93	18.80	96	94	19.00	
	3	4	3	2	2	2	
	96	95	19.10	95	93	18.80	
	2	2	2	3	3	3	
	90	91	18.10	94	93	18.70	
	7	6	6	4	3	4	
	92	94	18.60	90	91	18.10	
	5	3	4	7	5	6	

THE ACTUAL RELEVANCE OF RANKING, SPREADING, AND RATING CAN ONLY BE SEEN WHEN COMPARING THE SCORES ASSIGNED TO ALL PARTICIPANTS IN THE CONTEST.

Expanding Craftsmanship

<p>1-2-3 Tenths Spread in YOUR overall Total Caption Score</p>	<p>The units are essentially equal except for minor issues with differing strengths in the two subcaptions leading to a narrow spread. Caption ranking between the two units could easily reverse on any given performance.</p>
<p>4-5-6 Tenths Spread in YOUR overall Total Caption Score</p>	<p>The units have identifiable and narrow differences which make it clear that one unit is better than the other. The judge should be able and prepared to identify these differences between groups.</p>
<p>7-8-9 Tenths Spread in YOUR overall Total Caption Score</p>	<p>There are at least 1-2 significant differences between units. These differences can be identified in the descriptive words used in commentary.</p>
<p>1 Point Spread in YOUR overall Total Caption Score</p>	<p>There are multiple, significant differences between the units.</p>

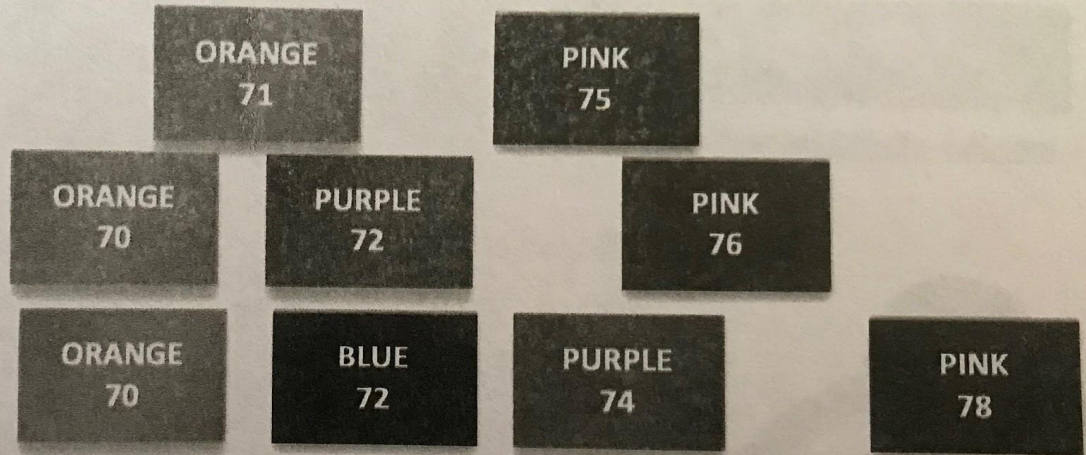
Expanding Craftsmanship

➤ ADJUSTMENT CAN LOOK LIKE THIS:

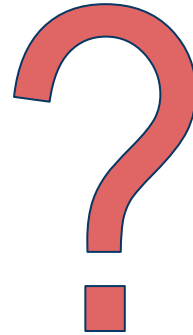
AFTER 2 PERFORM:

AFTER 3 PERFORM:

AFTER 4 PERFORM:



What is the meaning of a number?



What is the meaning of a number?

- What is your rationale?
- How do you feel about putting down that number?
- What is your message to the team?
- As an instructor or band director, what does it say to you?

Key Takeaways

- What and How Don't Compete With Each Other
 - Ranking and rating occurs when comparing teams
- Give As Many Points As You Can
 - Consider when How can be over the What
 - Loosen the elasticity between How and What
- Derived Achievement Creates Neighborhoods
 - Rank and rate within neighborhoods
- Practice, Practice, Practice
 - Judging is a craft and we continually learn and grow

